**Answer all of the following questions in written form:**

Identify and describe the roles of consultant, consultee, and client. What is the interaction between these individuals during consultation?

Identify and discuss similarities and differences between consultation and other human service relationships including psychotherapy, collaboration, teaching and supervision.

As a counselor what are the advantages and disadvantages of direct versus indirect service delivery models.

Describe the differences between internal and external consultants. What are some of the advantages and disadvantages of being an internal versus external consultant? Describe some way can you increase your effectiveness working as an internal consultant for a school district or organization.

Describe resistance in consultation. How would you most effectively deal with the various forms of resistance you will likely encounter as a consultant.

How would you assist a consultee in generating a list of several possible interventions? How would you as a consultant help a consultee choose an appropriate intervention?

Why is evaluation important in the consultation process?

As a new consultant, how will you help ensure that you are practicing ethically?

**Choose one of the following questions and answer in written form. Please choose a question that pertains to a model that you did NOT present in class.**

What does Caplan mean when he describes the consultation relationship as coordinate and nonhierarchical?

Describe the ecological perspective and how it pertains to Mental Health Consultation.

What are the essential characteristics of any approach to behavioral consultation?

Why do so few consultees follow through on the prescriptions made by organizational consultants? How could consultants ensure that more of their recommendations are followed?

Do you think that most school-based consultants are adequately trained in the teaching-learning process to employ instructional consultation effectively? Why?
What are the steps in the Adlerian consulting process? How do these vary from other approaches you have studied?

Describe how data driven decision-making can be used in the consultation process.